

An aerial photograph of Contra Costa County, California, showing a dense urban area in the foreground and rolling hills in the background. The text is overlaid in the upper half of the image.

**Contra Costa County  
Public Works Department  
Airports Division**



# Contra Costa County Airports

## Economic Engine and Jobs Creator

### **Airport Enterprise Fund:**

- Airports operate without the use of County General Funds
- Generate revenues for the County General Fund
- Revenues derived from diverse mix of aviation and non-aviation businesses
- Attractive to new developing technologies
- Development ready and “OPEN FOR BUSINESS”

# Annual Regional Economic Impact (2017 Study)

## Contra Costa County Airports

- **\$105.93 Million Economic Output**
- **828 Jobs**
- **\$8 million in State and Local revenue**
- **\$10.2 million in Federal Tax Revenue**

## Buchanan Field Airport

- **\$103.84 Million Economic Output**
- **808 Jobs**
- **\$7.9 million in State and Local revenue**
- **\$10 million in Federal Tax Revenue**

## Byron Airport

- **\$2.09 Million Economic Output**
- **20 Jobs**
- **\$96,000 in State and Local revenue**
- **\$200,000 in Federal Tax Revenue**

# Revenue Change from FY 2017-18 to FY 2019-20\*

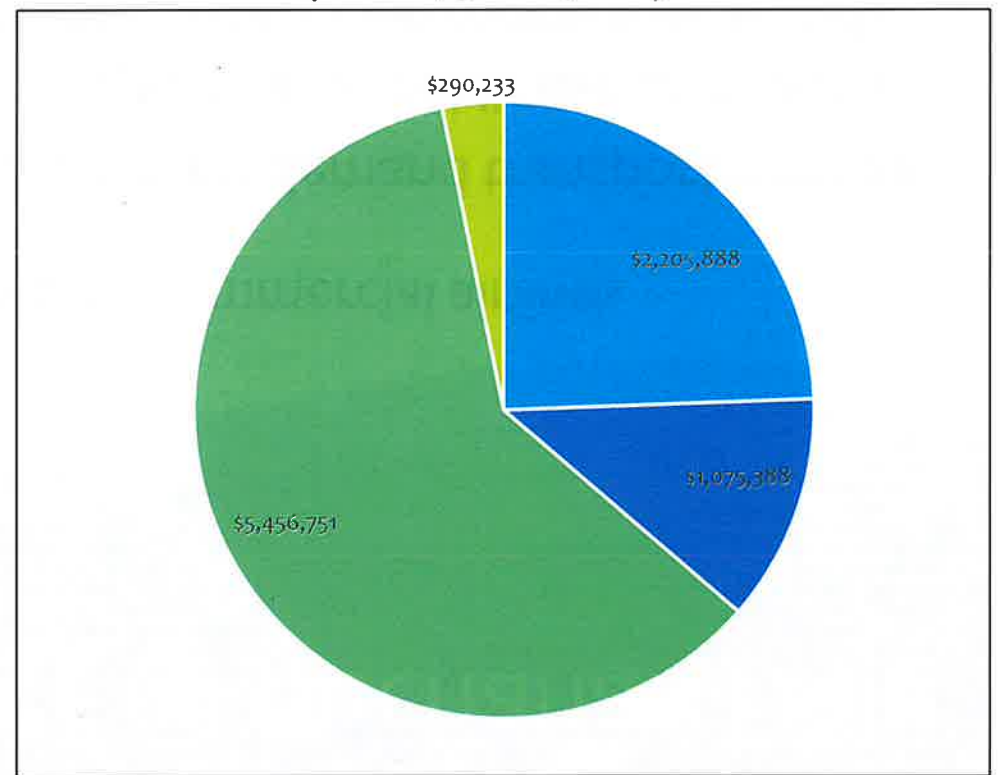
(\* FY includes the beginning of the pandemic)

Revenue Sources	Fiscal Year 2017-2018	Fiscal Year 2019-2020	FY 2017/18 - 2019-20
Aircraft Tax	\$945,761	\$1,195,957	26%
Unsecured & PI	\$615,775	\$694,084	13%
Secured	\$143,620	\$190,340	33%
Sales Tax	\$460,942	\$722,112	57%
Transient Occupancy Tax	\$1,035,106	\$762,682	-26%
Business License Tax	\$6,670	\$6,334	-5%
Leases & Licenses	\$5,104,738	\$5,456,751	7%
<b>Total</b>	<b>\$8,312,612</b>	<b>\$9,028,260</b>	<b>9%</b>

# Annual Airport Generated Revenue Contribution to County and Others

Revenue Distribution FY 2019-20  
(Total \$9,028,260)

- \* Airport business activity has resulted in an overall 9% increase in revenue since 2017



# Commercial Service @ Buchanan Field

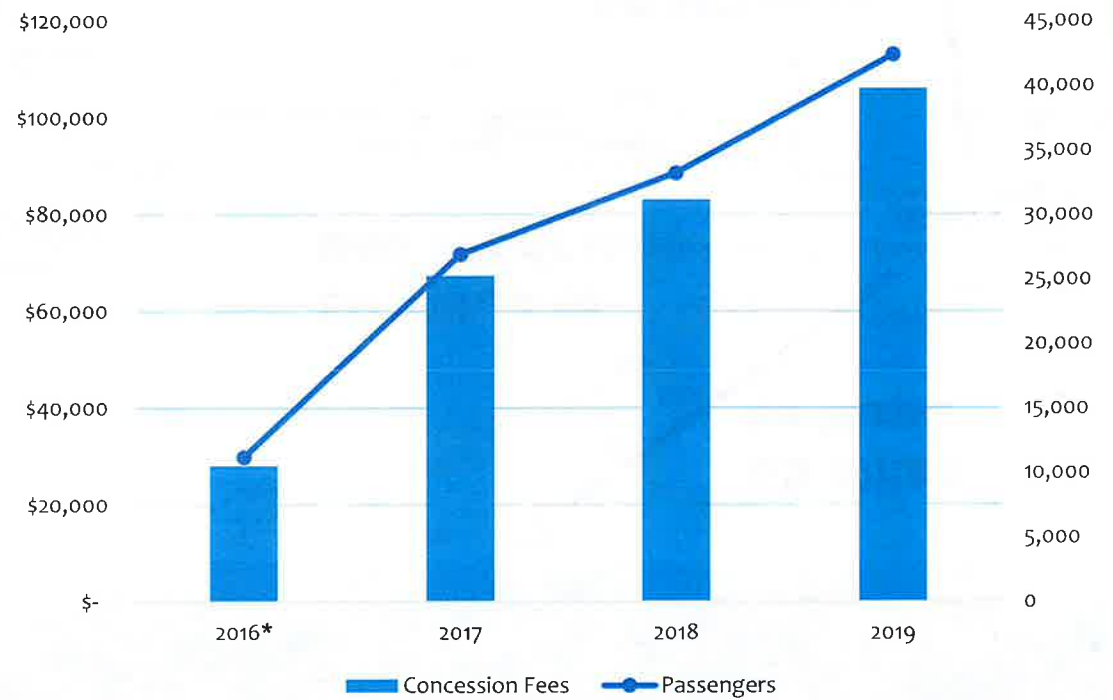
- \* Only 382 U.S. airports are served by commercial airlines
- \* General Aviation (GA) provides rapid, on-demand transportation by:
  - \* Utilizing a network of more than 2,950 smaller, public-use GA airports
  - \* Bringing travelers closer to their destination than commercial airports
- \* Only East Bay General Aviation Airport capable of attracting commercial service carriers (FAA Part 139 Certificate)
  - \* Scheduled charter, i.e. JSX (Currently operating at Buchanan Field)
  - \* Regional carriers, i.e. Horizon Air and SkyWest



# JSX Annual Performance Report (2016-2019)



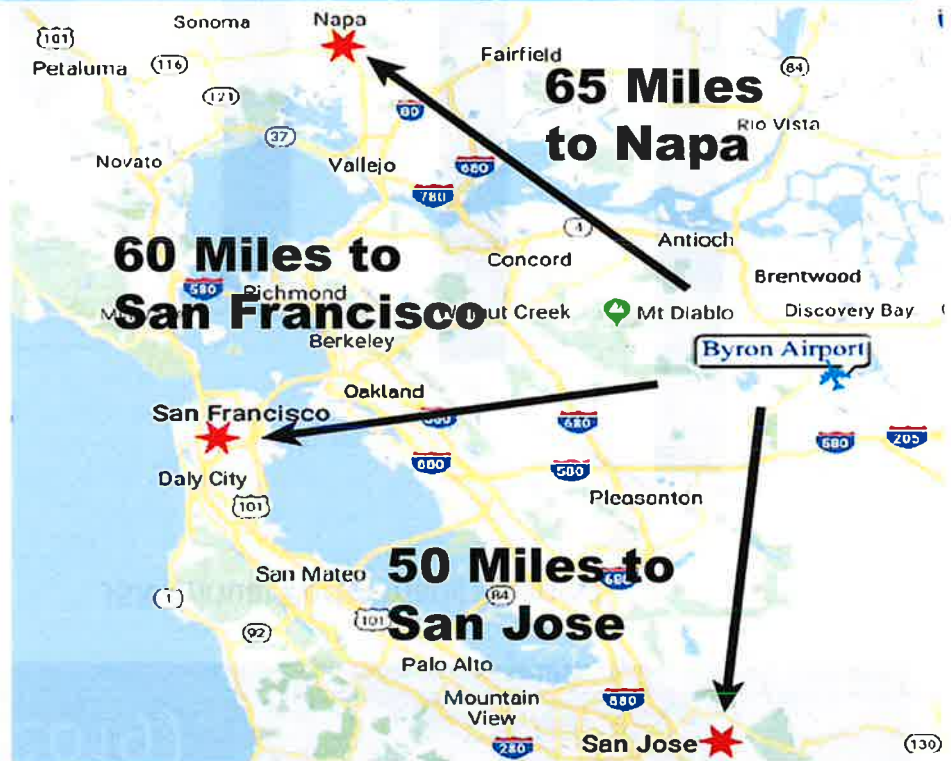
JSX Annual Performance Report



	2016*	2017	2018	2019
Concession Fees	\$ 28,065	\$ 67,325	\$ 83,060	\$ 106,015
Passengers	11,226	26,930	33,224	42,406

\*2016 Statistics - April through December

# Conveniently Located in the Bay Area





# Bay Area Test Site (BATS)



- \* Contra Costa County is proactively promoting Buchanan Field and Byron Airport to attract Unmanned Aircraft System (UAS), aviation emerging innovation, and technology businesses.
- \* Contra Costa County has partnered with the University of Alaska Fairbanks for BATS to be a part of the Pan-Pacific UAS Test Range Complex (PPUTRC) and become an official FAA UAS test site.
- \* Benefits of BATS include:
  - \* Close proximity to San Francisco and Silicon Valley
  - \* Two airport system; one with Class D and one with Class G airspace

# New & Existing Aviation Technology Businesses

- \* Upcoming Byron Airport Subtenant
  - \* Business focus is flying full scale aircraft unmanned
  - \* Currently have 100 employees
  - \* 25% employee growth expected within 5 years



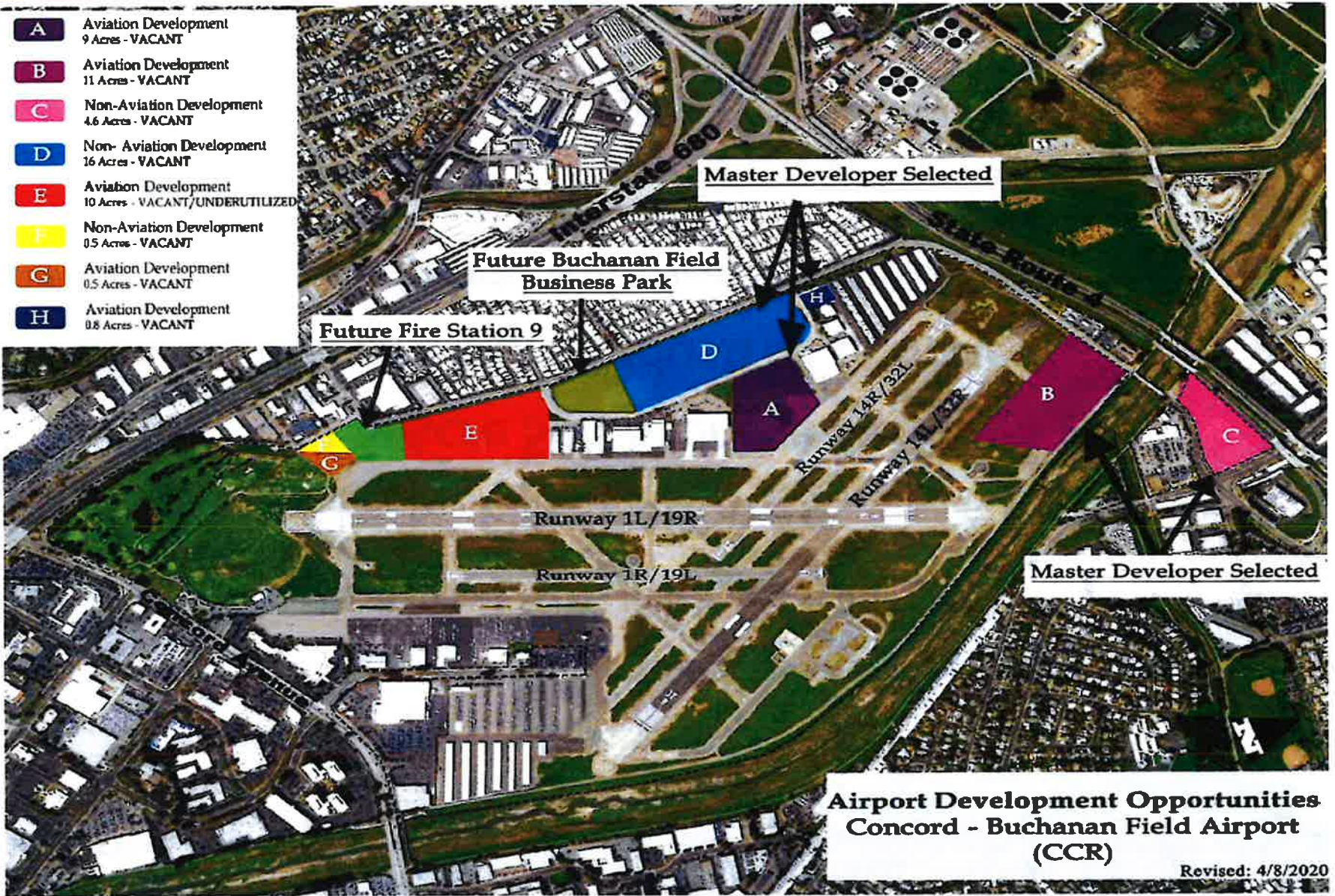
- \* Volans-i Unmanned Aircraft System (UAS or Drone) delivery applications and systems
  - \* Started at Buchanan Field in 2019 with 25 employees
  - \* Grew to 80 employees in 2020
  - \* Project to grow to 150 employees by the end of 2021

- \* Several UAS businesses are testing at the Byron Airport; including small drone for product delivery, electric aircraft, unmanned air taxi, and beyond





- A** Aviation Development  
9 Acres - VACANT
- B** Aviation Development  
11 Acres - VACANT
- C** Non-Aviation Development  
4.6 Acres - VACANT
- D** Non- Aviation Development  
16 Acres - VACANT
- E** Aviation Development  
10 Acres - VACANT/UNDERUTILIZED
- F** Non-Aviation Development  
0.5 Acres - VACANT
- G** Aviation Development  
0.5 Acres - VACANT
- H** Aviation Development  
0.8 Acres - VACANT





## **Planned Buchanan Field Development Projects**

**3-Acre Light Industrial Park**

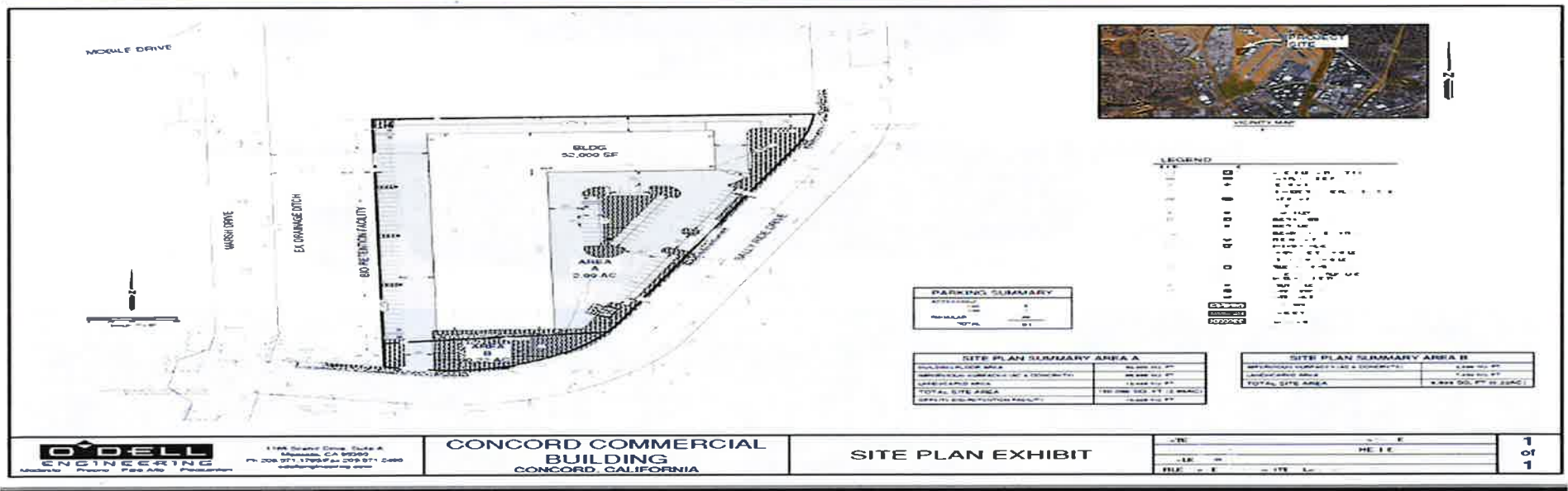
**Fire Station #9**

**4.6-Acre Self Storage Facility**

**16-Acre Light Industrial Complex**

**General Aviation Terminal**

# 3-Acre Light Industrial Business Park



**O'DELL ENGINEERING**  
 1185 Sycamore Drive, Suite A  
 Concord, CA 95002  
 P: 209.571.1700 or 209.571.0080  
 www.odell-engineering.com

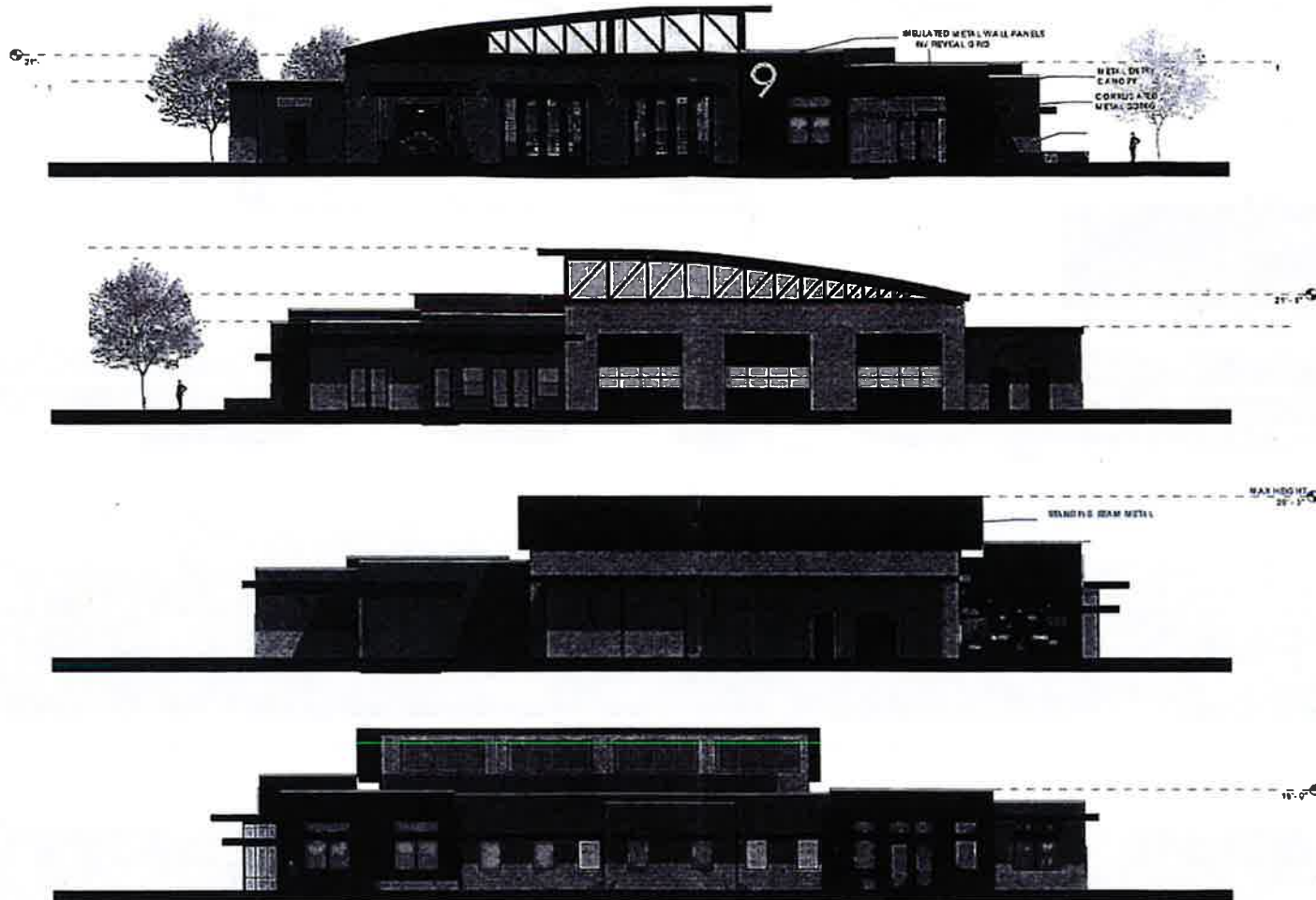
**CONCORD COMMERCIAL BUILDING**  
 CONCORD, CALIFORNIA

**SITE PLAN EXHIBIT**

DATE: 11/11/11  
 SCALE: AS SHOWN  
 SHEET NO. 11 OF 11

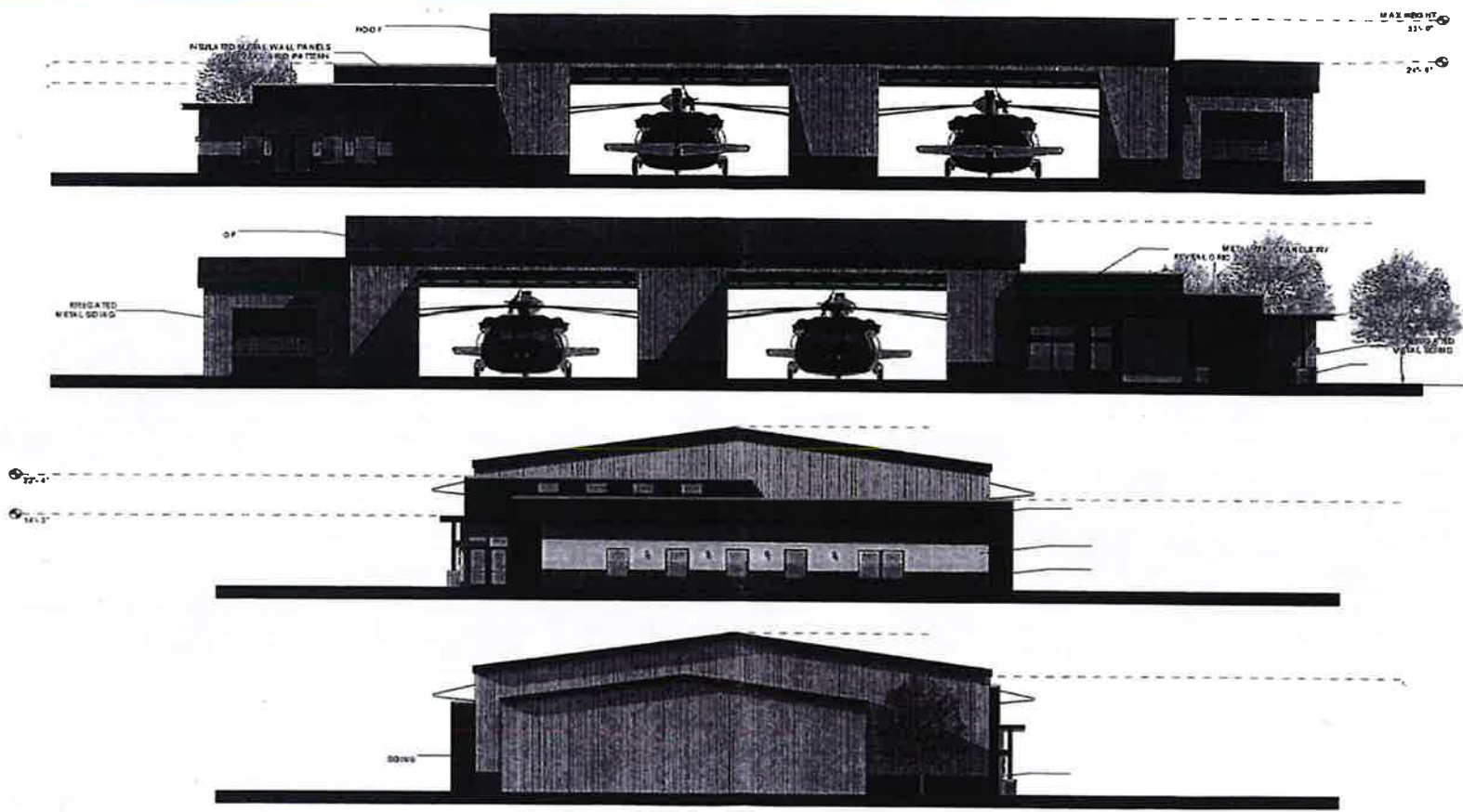
1 of 1

# Fire Station #9

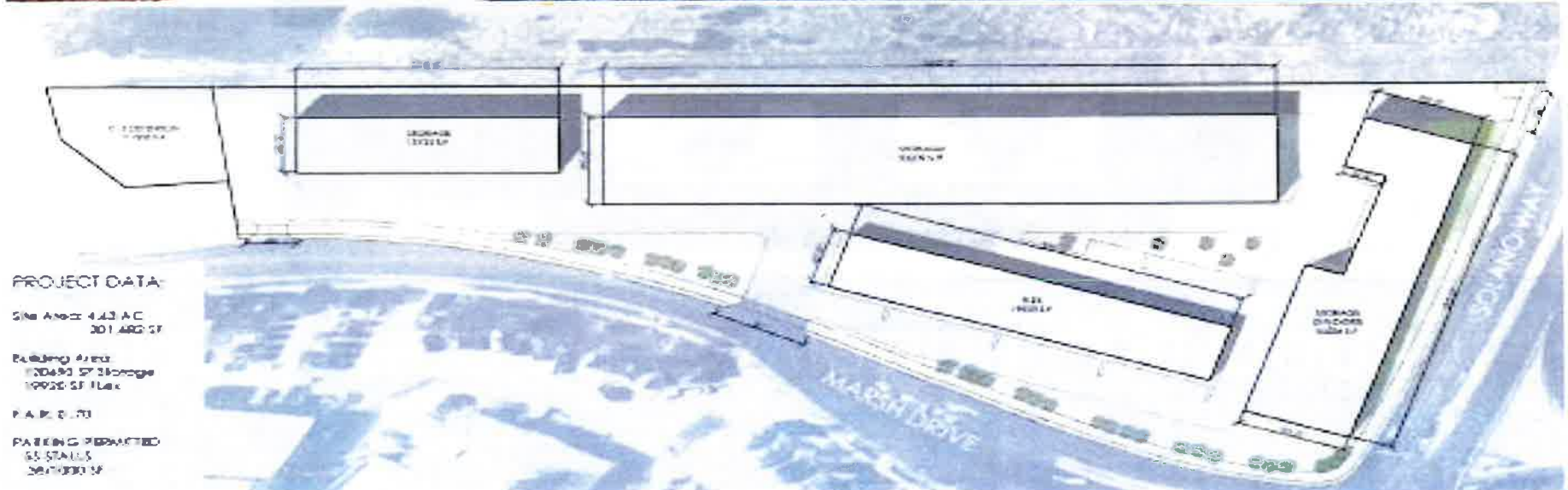




# Fire Station #9 – Aviation Component



# 4.6-Acre Self Storage Facility



## PROJECT DATA:

Site Area: 4.62 AC  
201,482 SF

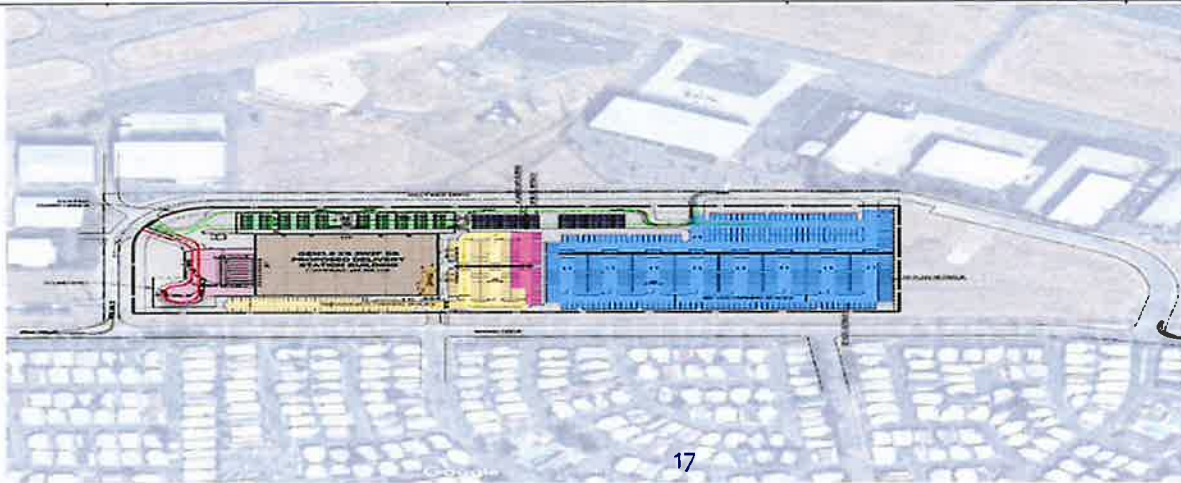
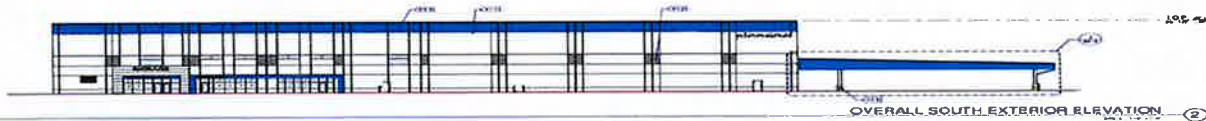
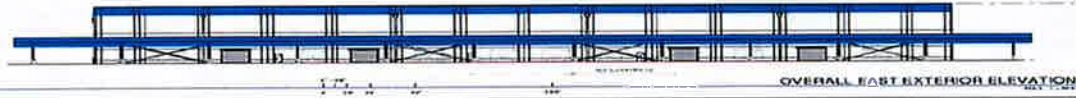
Building Area:  
120,490 SF Storage  
19,920 SF Flex

P.A.R. 0.73

PARKING PROVIDED:  
55 STALLS  
267,000 SF



# 16-Acre Light Industrial Project



PROJECT INFORMATION		CLIENT INFORMATION	
PROJECT NAME	16-ACRE LIGHT INDUSTRIAL PROJECT	CLIENT NAME	WARE MALCOMB
PROJECT ADDRESS	10000 W. 100th St., Overland Park, KS 66207	CLIENT ADDRESS	10000 W. 100th St., Overland Park, KS 66207
PROJECT NUMBER	16-001	CLIENT PHONE	(913) 241-1234
PROJECT DATE	01/15/2024	CLIENT FAX	(913) 241-5678
PROJECT STATUS	CONCEPT DESIGN	CLIENT WEBSITE	www.waremalcomb.com
PROJECT TYPE	INDUSTRIAL BUILDING	CLIENT CONTACT	John Doe, Project Manager
PROJECT AREA	16.0 ACRES	CLIENT EMAIL	john.doe@waremalcomb.com
PROJECT ZONE	INDUSTRIAL	CLIENT PHONE	(913) 241-1234
PROJECT PERMITS	CONCEPT DESIGN	CLIENT FAX	(913) 241-5678
PROJECT COST	\$10,000,000	CLIENT WEBSITE	www.waremalcomb.com
PROJECT RISK	LOW	CLIENT CONTACT	John Doe, Project Manager
PROJECT SCHEDULE	12 MONTHS	CLIENT EMAIL	john.doe@waremalcomb.com
PROJECT TEAM	WARE MALCOMB	CLIENT PHONE	(913) 241-1234
PROJECT CONTACT	John Doe, Project Manager	CLIENT FAX	(913) 241-5678
PROJECT ADDRESS	10000 W. 100th St., Overland Park, KS 66207	CLIENT WEBSITE	www.waremalcomb.com
PROJECT CITY	Overland Park, KS	CLIENT CONTACT	John Doe, Project Manager
PROJECT STATE	Kansas	CLIENT EMAIL	john.doe@waremalcomb.com
PROJECT COUNTRY	USA	CLIENT PHONE	(913) 241-1234
PROJECT ZIP	66207	CLIENT FAX	(913) 241-5678
PROJECT COUNTY	Johnson County	CLIENT WEBSITE	www.waremalcomb.com
PROJECT TIMEZONE	CST	CLIENT CONTACT	John Doe, Project Manager
PROJECT LANGUAGE	English	CLIENT EMAIL	john.doe@waremalcomb.com
PROJECT CURRENCY	USD	CLIENT PHONE	(913) 241-1234
PROJECT UNIT	Feet	CLIENT FAX	(913) 241-5678
PROJECT WEIGHT	Pounds	CLIENT WEBSITE	www.waremalcomb.com
PROJECT VOLUME	Cubic Feet	CLIENT CONTACT	John Doe, Project Manager
PROJECT AREA	Square Feet	CLIENT EMAIL	john.doe@waremalcomb.com
PROJECT PERIMETER	Feet	CLIENT PHONE	(913) 241-1234
PROJECT DIAMETER	Feet	CLIENT FAX	(913) 241-5678
PROJECT HEIGHT	Feet	CLIENT WEBSITE	www.waremalcomb.com
PROJECT DEPTH	Feet	CLIENT CONTACT	John Doe, Project Manager
PROJECT WIDTH	Feet	CLIENT EMAIL	john.doe@waremalcomb.com
PROJECT LENGTH	Feet	CLIENT PHONE	(913) 241-1234
PROJECT THICKNESS	Feet	CLIENT FAX	(913) 241-5678
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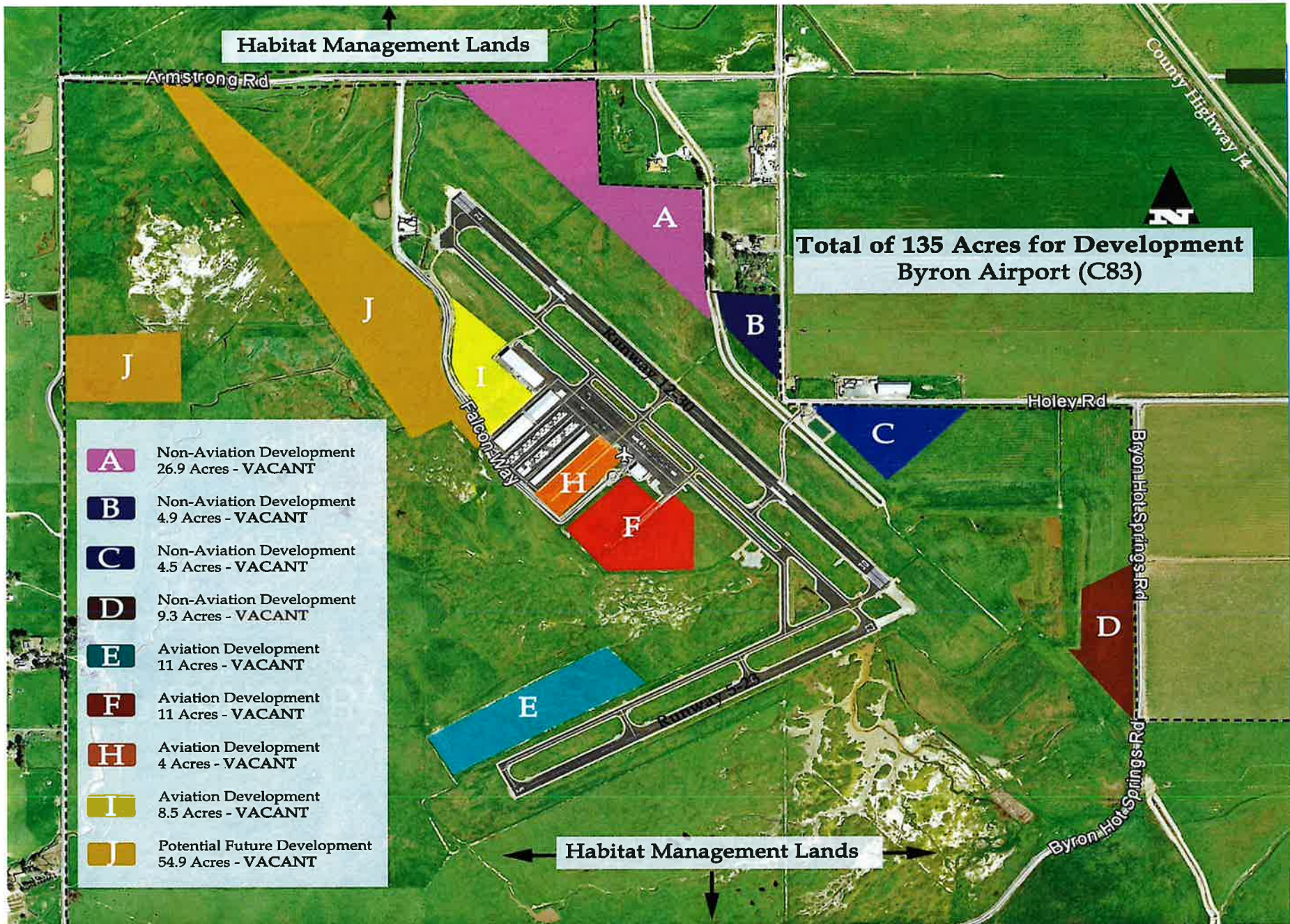
# ARFF, Administrative Offices, and General Aviation Terminal at Buchanan Field



# Planned Byron Airport Development Projects

- 4.1 – Acre Urban Air Mobility Phase I
- 4- Acre Urban Air Mobility Phase II
- Airport ARFF and Maintenance Building
- 36- Acre Non-aviation Warehouse and Light Industrial

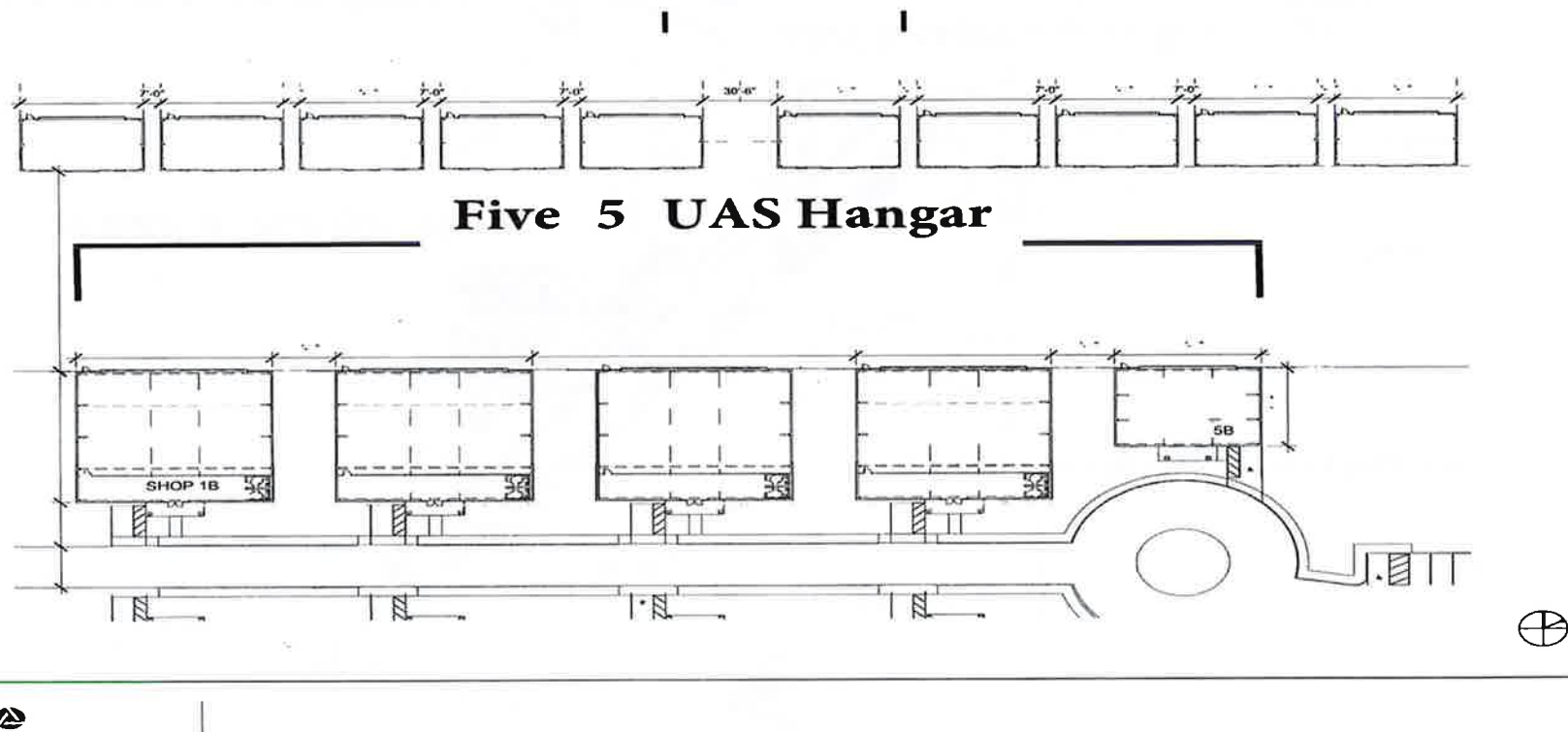






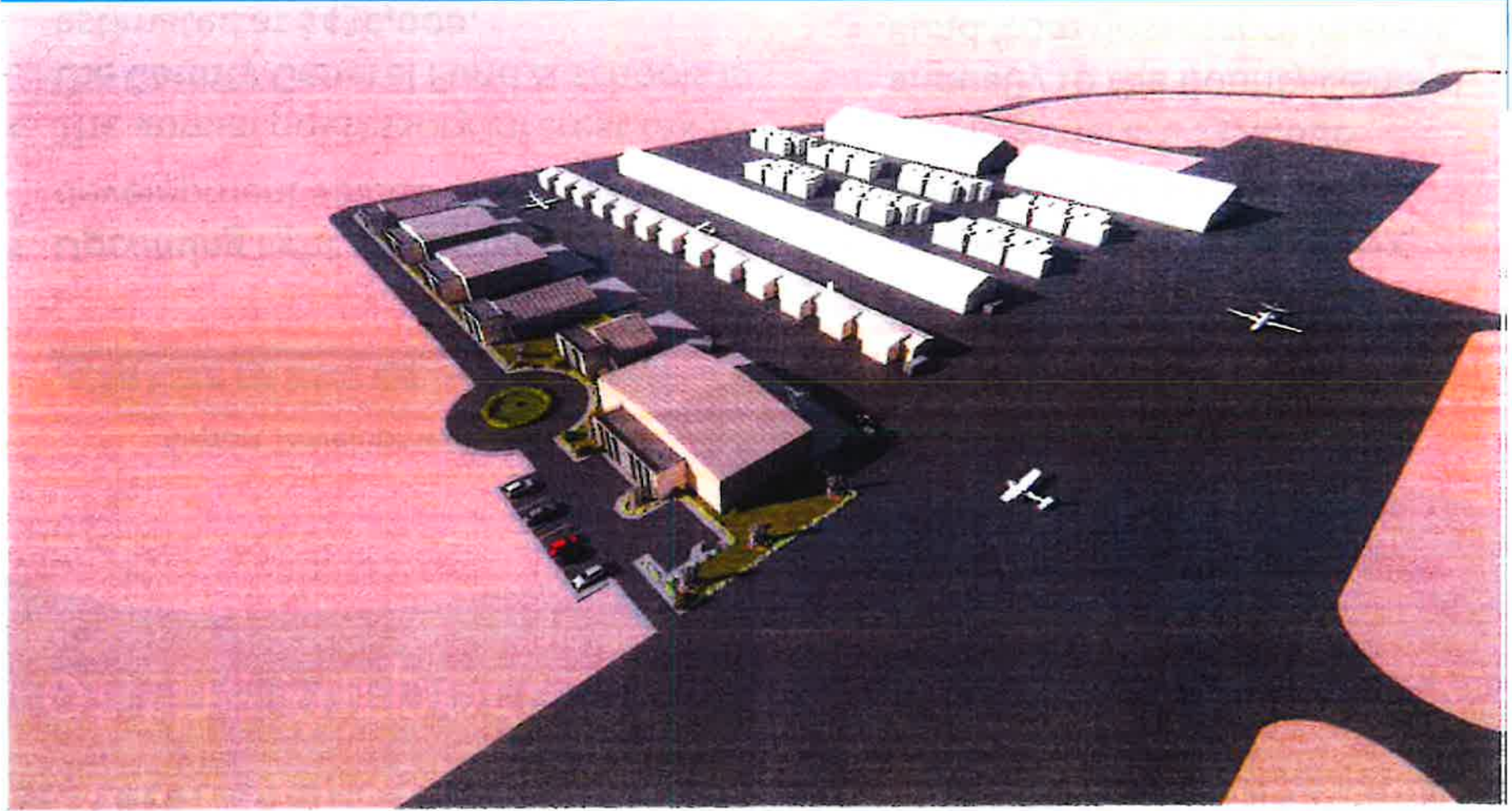


# 4.1-Acre Aviation Project: Phase 1





# 4.1-Acre Aviation Project: Phase 1





# Added Economic Impact from Growth of the Airports to Contra Costa County

Airport Development



FALCON 7X



- \* **Upcoming** light industrial development valued at \$43 million.
  - \* The **annual** possessory interest tax to the **County General Fund** & schools is estimated at **\$430,000**.
  - \* Development will also generate sales tax to the County General Fund.
  - \* 400 jobs will be created at start of project
- \* One new Dassault Falcon 7X, estimated value \$60 million, would generate **\$372,000 annually** to the County General Fund from possessory interest.

Thank You

